

# Senior Money Tree

## Second Opinions.....

This concept is not new and particular to anyone who has had life experience around the medical community.

### *Why do people seek them?*

- They don't understand what is being presented to them as alternatives.
- They fear the consequences of a course of action.
- They have little or no personal knowledge in the area of concern.
- They seek reassurance.
- They want to do the right thing.
- They have to get it right the first time. No *do-over's*!
- They don't want to discuss it with their family or usual confidants.
- They want an expert outsider opinion.

All of the above reasons also apply to decisions that need to be made regarding insurance products and financial matters. It is better to spend a few more dollars to make sure now than find out later that an irreversible decision was made that may cost thousands and thousands. Wouldn't you agree?

During the past 15 years lots of products have been sold that simply are not holding up as they were illustrated by companies. Some of these companies are in financial trouble. Some won't get bailouts!

See the Forensic section of this website ([LINK](#))

***Let us help you understand what you have or help you with decisions that affect your financial well being.***